



GF HEALTH PRODUCTS, INC.

ACCOUNT EXECUTIVE – MEDICAL EQUIPMENT

Atlanta, Georgia (Northeast, close to the 285 and I-85 interchange)

Summary:

If you are in search of a sales position in the medical equipment industry, with a very stable company that has unparalleled customer service and its own manufacturing facilities in the US, then this is the position for you! To learn more about GF Health Products, Inc., visit our website at www.grahamfield.com

The Rewards:

- Team atmosphere
- Experienced, positive sales management leadership
- 100% uncapped commission (this is a commission only position)
- Comprehensive benefit package, including 401(k) with company match, paid life Insurance term policy, Employee Assistance Program and Short-Term Disability
- On premises gym
- Combination remote and onsite work experience

General Accountabilities in this Role:

- Call on hospitals, ambulatory surgery centers, infusion centers, extended care facilities, homecare dealers and other similarly situated customers.
- Present and close sales for the company's array of products, including ambulatory stretchers, clinical care recliners, wheelchairs, therapeutic support surfaces, extended care beds, case goods and furniture, mobility aids, bathroom safety equipment and a multitude of other items.
- Attend trade shows and meetings. Conduct both in person and remote product demonstrations.
- Work with the internal company team to build and qualify leads and solve issues.

Summary Job Requirements:

- Bachelor's Degree preferred.
- Fluency in Spanish is a plus.
- Strong independent work ethic and tenacious drive to succeed.
- Excellent interpersonal/communication/problem solving skills.
- Valid driver's license and good driving record required.
- Ability to fly and drive to varying locations.
- Proficiency with mobile communications and MS office suite of products
- Some travel is required.
- Must be able to meet our customer's credentialing criteria.

To apply for this position please send a cover letter and resume to hr@grahamfield.com

All qualified applicants will receive consideration for employment without regard to race, color, gender identity or expression, age, religion, height, weight, AIDS/HIV status, intellectual disability, mental disability, physical disability, including but not limited to blindness, unless it is shown that such disability prevents performance of the work involved, medical condition, handicap, national origin, ethnicity, ancestry, sexual orientation, marital status, domestic partnership status, parental status, military status, veteran or military discharge status, political beliefs, organizational affiliations, source of income or housing status, family responsibilities, pregnancy including pregnancy outcomes, reproductive healthcare and health decisions/autonomy and any other status protected by applicable law.



GF HEALTH PRODUCTS, INC.

GF Health Products, Inc., is a drug-free workplace.